

January 2021

Seoul Office

MONTHLY MARKET REVIEW



01

Survey Overview

| Target Areas | All districts in Seoul and Pangyo & Bundang districts |
|----------------|--|
| Target Samples | Commercial properties of 4 stories or more, and with a gross floor area of $1,000m^2$ (=300py) or more |
| Survey Method | Telephone enquiry, publications from property management and Korea's government |
| Main Focus | Market trend in a property industry, changes in vacancy rate and tenants' inflow/outflow etc. |
| Survey Period | One calendar month, December 2020 |
| DB Management | Okey Research Center has carried out our research with a large numbers of sample data and provided the vacancy and rent information of office buildings via our office lease platform 'OKEY- Office Key'. |
| Exchange Rate | 1 USD = 1,088.00 KRW (0.92 USD = 1,000 KRW) as at 5 January 2021 |

02

5 Regional Divisions in Seoul

| CBD | GBD | YBD | ETC | PBBD |
|---|-----------------------------------|----------------------------|--|---|
| Central Business | Gangnam Business | Yeido Business | Non Major Business | PTV-Bundang |
| District | District | District | District | Business District |
| Gwanghwa-moon, Joong-gu, Seodaemoon, Jong-ro, Etc | Gangnam-gu, Seocho-gu, Etc. | Yeido, Mapo-ku, Etc. | Sangam, Gangdong, Songpa-gu, Etc. | Pangyo Techno Valley, Seohyundong, Sunedong, Etc. |

03

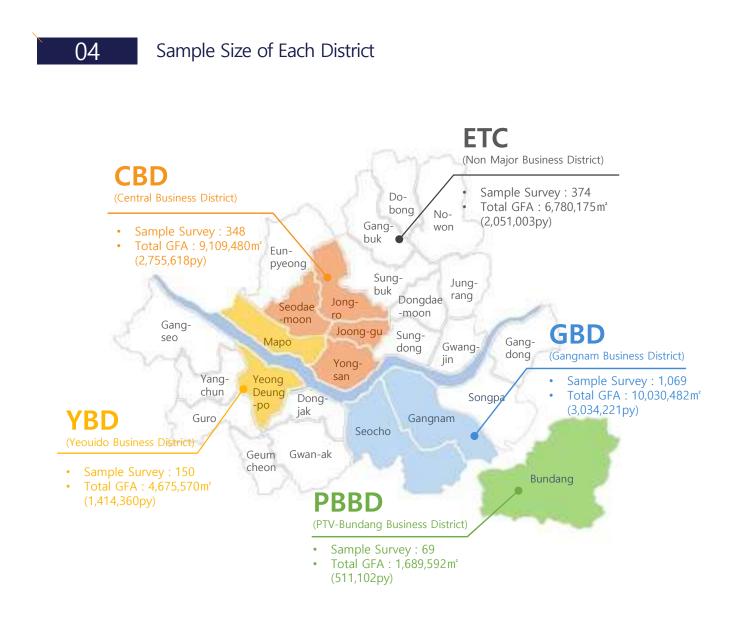
Categories of Office Buildings by Their Sizes

| | Grade P | Grade S | Grade A | Grade B | Grade C |
|----------------------------------|----------------------|--------------------|---------------------|--------------------|--------------------|
| | Prime Bldg. | Large Bldg. | Large-medium | Medium-small | Small Bldg. |
| Gross | ≥49,587m² | ≥23,140m² | ≥13,223m² | ≥3,306m² | <3,306m² |
| Floor Area | (≥15,000py) | (≥7,000py) | (≥4,000py) | (≥1,000py) | (<1,000py) |
| Lease Area of Sample Floor | ≥1,653m² (≥500py) | ≥992m² (≥300py) | ≥661 m² (≥200py) | ≥496m² (≥150py) | <496m² (<150py) |

NOC (Net Occupancy Cost)

*NOC: The cost that $1m^2$ of GFA incurs to a tenant who rents the property. NOC can be useful to compare between different types of office buildings. *py : Pyung ($1m^2 = 0.3025 py$)





Sample Size of Each Building Grade

| SBD | Р | S | Α | В | С |
|-------------------------|------------|-----------|-----------|-----------|-----------|
| Sample | 130 | 238 | 227 | 641 | 705 |
| GFA(m ²) | 12,639,503 | 8,215,836 | 3,991,878 | 4,387,784 | 1,360,706 |
| GFA(3.3m ²) | 3,823,450 | 2,485,290 | 1,207,543 | 1,327,305 | 411,613 |



Avg. NOC

91 SBD Seoul Capital Area SBD OFFICE LEASING MARKET

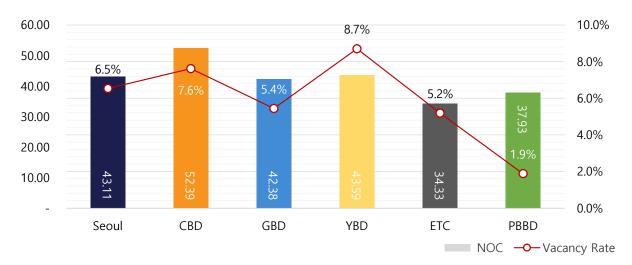
| Avg. Rent | Avg. Deposit | Avg. Management. Fee | | |
|-----------|--------------|-------------------------|--|--|
| 18.27 | 236.61 | 6.70 | | |

(:0:)

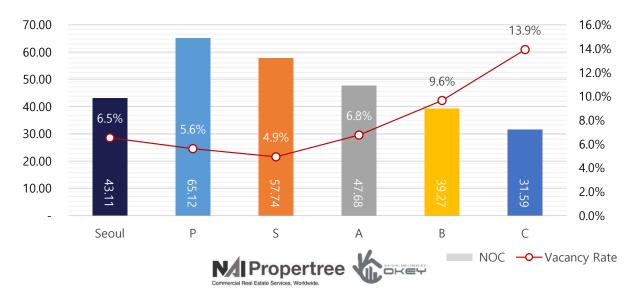
Uacancy rate

The average vacancy rate of office buildings in Seoul is 6.53% as at December 2020, and the average NOC is \$43.11.

_____Vacancy Rate & NOC in Seoul and Each District

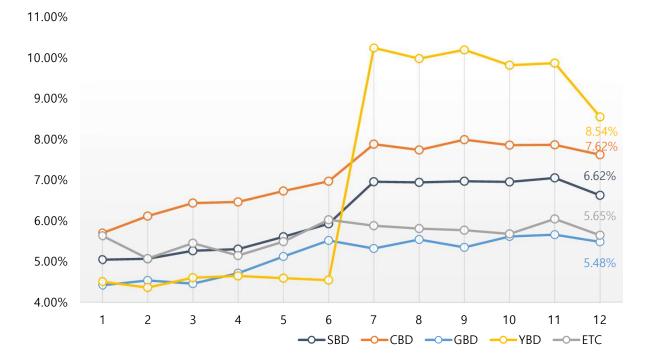




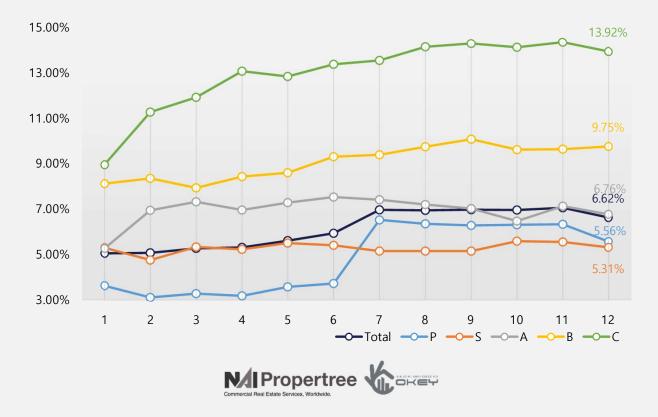


Monthly Vacancy Rate in 5 Main Districts

The following charts indicate the vacancy level of Seoul for December 2020. The considerable drop in YBD was observed which was critically influenced by Parc1 Tower. The tower recently found several quality tenants; 1)LG Energy Solution, renting 8 entire floors of the tower, 2)Eugene Corporation, 3)Eugene Asset Management, 4)Eugene ITS, 5)Rainist (a.k.a. Bank Salad) etc. These new tenants removed the vacancy of 12 floor (36,400m³) in Parc1 Tower. Likewise in CBD, JT Chinae Savings Bank moved into Pine Avenue Tower (B) as a new tenant and occupied the vacant units of 6,300m³ of the tower.



Monthly Vacancy Rate for Different Sizes of Buildings

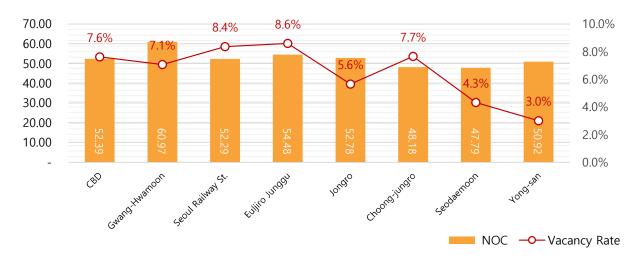


Q2 CBD Central Seoul CBD OFFICE LEASING MARKET

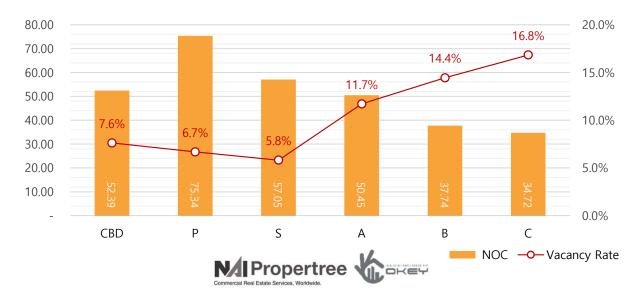
| Wacancy rate 7.62% ↓ \$52.39 ↓ | | | | |
|-----------------------------------|--------------|-------------------------|--|--|
| Avg. Rent | Avg. Deposit | Avg. Management. Fee | | |
| 20.78 | 215.26 | 8.95 | | |
| T I | | | | |

The average vacancy rate of office buildings in CBD is 7.62% as at December 2020, and the average NOC is \$52.39.

Vacancy Rate & NOC in Central Business District (CBD)



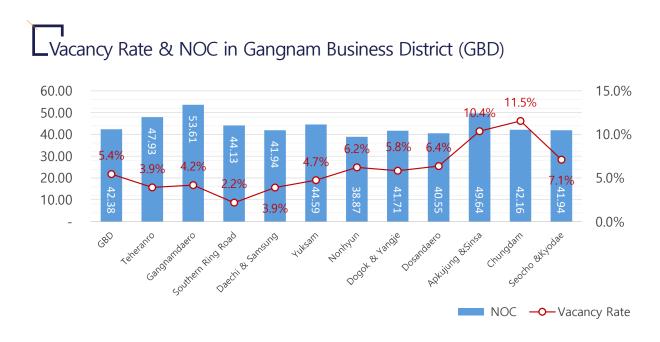


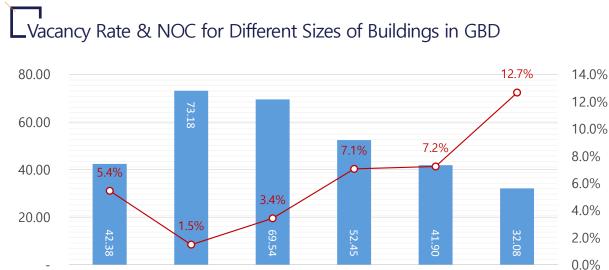


Q3 GBD Gangnam GBD OFFICE LEASING MARKET

| Uacancy 5.44% | | Avg. NOC 2.38 | | |
|--|--------------|-------------------------|--|--|
| Avg. Rent | Avg. Deposit | Avg. Management. Fee | | |
| 16.12 | 267.97 | 6.27 | | |
| The everyon vectory rate of office buildings in CPD is 5.44% | | | | |

The average vacancy rate of office buildings in GBD is 5.44% as at December 2020, and the average NOC is \$42.38.





S

N/ Propertree

А

В

OKEY

NOC

С

-O-Vacancy Rate

GBD

Ρ

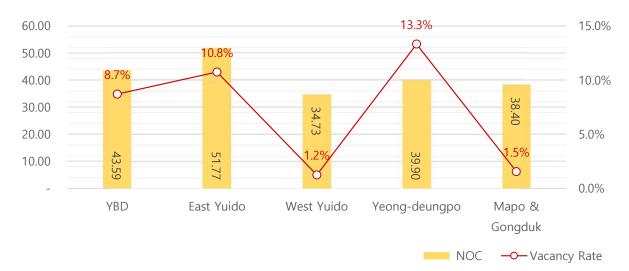
YBD Yeuido & Yeongdeungpo

| 8.70% | 6 | 3.59 4 | | |
|--|--------|-------------------------|--|--|
| Avg. Rent | | Avg. Management. Fee | | |
| 15.38 | 164.52 | 7.62 | | |
| The average vacancy rate of office buildings in VBD is 8,70% | | | | |

YBD OFFICE LEASING MARKET



_Vacancy Rate & NOC in YeongdeungpoBusiness District (YBD)







Avg. NOC

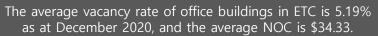
Q5 ETC Other Districts in Seoul

| Avg. Rent | Avg. Deposit | Avg. Management. Fee |
|-----------|--------------|-------------------------|
| 14.17 | 190.61 | 5.15 |
| | | |

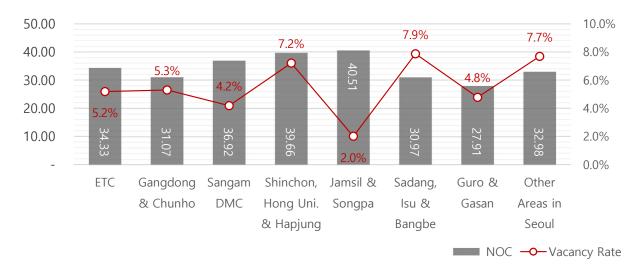
(:0:)

🗒 Vacancy rate

ETC OFFICE LEASING MARKET



Vacancy Rate & NOC in Other Districts in Seoul (ETC)



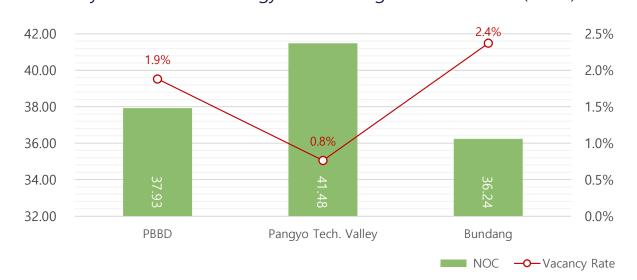




PBBD Pangyo & Bundang

| I.88% ↓ \$37.93 ↓ | | | | | |
|---|--------------|-------------------------|--|--|--|
| Avg. Rent | Avg. Deposit | Avg. Management. Fee | | | |
| 12.90 | 149.48 | 6.02 | | | |
| The average vacancy rate of office buildings in PBBD is 1.88% as at December 2020, and the average NOC is \$37.93. | | | | | |

Vacancy Rate & NOC in Pangyo & Bundang Business District (PBBD)







OFFICE LEASING MARKET

Overall Lease Status

Unit : USD/m²

| Market | Submarket | Gross Leasing Area | Avg. Deposit | Avg. Rent | Avg. Mgmt. Fee | Avg. NOC | Vacancy Rate |
|--------|-----------------------------------|--------------------------|-----------------|-----------|----------------------|----------|-----------------|
| | Gwang-Hwamoon | | 238.30 | 23.97 | 9.70 | 60.97 | 7.06% |
| | Seoul Railway St. | 2,849,786 | 208.08 | 20.88 | 9.52 | 52.29 | 8.36% |
| | Euljiro Junggu | 4,445,936 | 212.94 | 21.43 | 9.56 | 54.48 | 8.59% |
| CBD | Jongro | 2,419,460 | 230.73 | 21.40 | 8.71 | 52.78 | 5.65% |
| | Choong-jungro | 592,868 | 180.68 | 17.56 | 8.55 | 48.18 | 7.65% |
| | Seodaemoon | 409,806 | 211.12 | 18.37 | 8.39 | 47.79 | 4.31% |
| | Yong-san | 876,078 | 198.87 | 17.96 | 7.98 | 50.92 | 3.00% |
| | Teheranro | 4,358,237 | 246.39 | 20.32 | 7.51 | 47.93 | 3.93% |
| | Gangnamdaero | 1,866,271 | 270.40 | 21.95 | 7.50 | 53.61 | 4.18% |
| | Southern Ring Road | 200,287 | 226.90 | 16.94 | 7.18 | 44.13 | 2.17% |
| | Daechi & Samsung | 2,885,923 | 245.14 | 18.79 | 6.39 | 41.94 | 3.90% |
| | Yuksam | 3,686,060 | 239.31 | 19.41 | 6.65 | 44.59 | 4.75% |
| GBD | Nonhyun | 1,021,110 | 309.94 | 18.19 | 5.93 | 38.87 | 6.21% |
| | Dogok & Yangje | 461,898 | 215.05 | 15.22 | 6.02 | 41.71 | 5.83% |
| | Dosandaero | 288,487 | 310.90 | 17.98 | 6.45 | 40.55 | 6.37% |
| | Apkujung &Sinsa | 242,894 | 562.74 | 29.47 | 5.44 | 49.64 | 10.36% |
| | Chungdam | 392,314 | 319.22 | 20.59 | 5.59 | 42.16 | 11.55% |
| | Seocho & Kyodae | 698,402 | 248.38 | 17.39 | 5.67 | 41.94 | 7.10% |
| | East Yuido | 2,907,683 | 181.63 | 17.44 | 8.73 | 51.77 | 10.75% |
| | West Yuido | 499,553 | 133.75 | 12.64 | 6.35 | 34.73 | 1.24% |
| | Yeong-deungpo | 583,096 | 161.69 | 15.07 | 6.70 | 39.90 | 13.33% |
| | Mapo & Gongduk | 679,917 | 166.94 | 14.20 | 7.24 | 38.40 | 1.55% |
| | Gangdong & Chunho | 269,721 | 163.73 | 13.14 | 4.63 | 31.07 | 5.30% |
| | Sangam DMC | 1,076,294 | 116.35 | 11.28 | 7.03 | 36.92 | 4.18% |
| ETC | Shinchon, Hong U ni. & Hapjung | 288,711 | 304.42 | 19.26 | 5.53 | 39.66 | 7.21% |
| EIC | Jamsil & Songpa | 1,621,887 | 203.02 | 15.76 | 6.18 | 40.51 | 2.01% |
| | Sadang, Isu & Bangbe | 158,780 | 278.96 | 15.97 | 4.58 | 30.97 | 7.87% |
| | Other Areas in Seoul | 3,506,786 | 174.78 | 13.71 | 5.12 | 32.98 | 7.68% |
| | Pangyo Techno. Vally | 954,228 | 148.57 | 13.97 | 5.82 | 41.48 | 0.76% |
| PBBD | Bundang | 603,367 | 153.84 | 12.50 | 6.09 | 36.24 | 2.37% |





MEET THE TEAM

Seoul, Korea Office Market Overview



NAIPropertree는 세계 브랜드 3위인 NAIGlobal의 한국 지사로서 최고의 인적자원과 노하우를 보유한 글로벌 상업용부동산 전문회사 입니다. www.naipropertree.com

오키 오피스키(OKEY - Office Key)는 사무실임대 공실정보 및 임대시세 정보를 한번에 볼 수 있는 임대 플랫폼으로 NAI Propertree 의 자회사인 주식회사 오키에서 운영합니다.